

PATRICIA MEADOWS

With over twenty years in real estate, REALTOR® Patricia Meadows has built an extraordinary career in central Texas. Nationally ranked in the Top 1% of agents, she sells around \$50 million in sales volume each year with an incredible staff. A lifelong resident of the Greater Waco area, she now resides in Lorena, Texas and represents buyers and sellers of residential homes, new construction, farms, ranches, and commercial properties in the surrounding counties.



In 2001, Patricia met her husband, Steve, who was already a licensed realtor and encouraged her to get her real estate license as well. In 2002, Steve got his brokers license and they began their brokerage, Graceland Real Estate, Inc. For someone who loves working with people and seeing the joy on their faces when they find their dream homes, being a REALTOR® was a perfect fit for Patricia. The quality of service she brings, coupled with a high level of communication throughout every transaction are what keep her clients coming back time and again. Around 75% of her clients come from repeat business and referrals.

Getting in touch with Patricia is always easy as she is available by phone, email, and multiple social media platforms and websites. Her digital marketing efforts are thorough and strategic based on the type of listing she is working on. “We move where the market moves. We used to be in the newspaper, now we are on Facebook, Instagram, Zillow and additional marketing platforms. Whatever is the best platform to get your listing sold, that’s what we use!” she explains.

Over the years, Patricia has done a lot of charity work. She’s spent time on several boards, but more recently is focusing on just one charity that really matters to

her: The Humane Society of Central Texas. “I love volunteering at the humane society and walking the dogs. I give them the love that they don’t normally get and really deserve,” she says. She’s a mother of three, Chase, Gage and Grace, and enjoys being with her family and friends whenever possible. “My favorite family activity is just to sit around our kitchen table and play Monopoly or cards. We laugh and just enjoy each other. It’s always time well spent.”

With no plans to slow down with her career, we expect Patricia to keep setting high standards in the industry by building lasting relationships with clients. It’s clear that she’s not in the business just to reach a certain number of transactions — rather, she genuinely adores working with people. “I’m just trying to make people happy in every area of my life, including my business life. If they are happy, then I know we did our job well. Plus, being a REALTOR® is so much fun!”



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